Accelerating the Performance

Press Note for Investors Emmforce AutoTech Limited

Date: November 16, 2024

Subject: Financial Highlights and Operational Performance for Half-Year

Ended September 30, 2024

Dear Investors,

Emmforce Autotech Limited is delighted to present an overview of our financial comparison for the recent half-year ending September 30, 2024. The results reflect our strategic initiatives, robust operational efficiency, and commitment to sustained growth. Below are updates on our performance and steps ahead.

Highlights

- 1. The company achieved revenue from operations of ₹3,505.42 lakhs for H1 FY 2024-25, and having Pending Orders of ₹3,113.58 lakhs as on 14 November 2024 to be delivered in the next 75 days with additional sales done in the past 45 days reflecting a strong demand for our products and positioning us well for sustained revenue momentum in the upcoming months.
- 2. EBITDA % Grows from 18.29% to 20.13% **EBITDA** for H1 FY 2024-25 stands at ₹750.93 lakhs, showing resilience and efficiency in operational profitability despite low sales.
- 3. Growth in EBITDA % reaffirms our capability to maintain profitability while supporting asset growth.
- 4. Cash and cash equivalents including investments and in grew significantly from ₹36.10 lakhs (March 31, 2024) to ₹2,590.34 lakhs as of September 30, 2024. This substantial increase reflects successful cash management strategies and boosts our liquidity for future investments and operational needs.
- 5. Our depreciation expense rose to ₹196.61 lakhs due to new asset additions, primarily in our subsidiary, Emmforce Mobility Solutions Pvt. Ltd. These strategic investments in machinery and technology bolster our production capacity and pave the way for long-term revenue growth.
- 6. This increase in depreciable assets reinforces our commitment to capital investment aimed at expanding operational capabilities and market.
- 7. Emmforce Autotech Limited has recently bought the land next door bearing a size of 5610 Sq metres to further expand its manufacturing foot print and install new machinery for its upcoming projects.
- 8. Emmforce Mobility Solutions has ventured into agricultural implements business and has launched a full fledged Rotavator with 3 models under its brand name EMMFARM. We shall also be doing contract manufacturing for the same and its components for other OEMs.





- 9. Additionally, the equipment for manufacturing Rotavator blades is under final stage of installation to produce state of the art Rotavator blades.
- 10. Emmforce Mobility Solutions has additionally installed a 1600 Ton forging press as a backward integration for its captive forging needs.
- 11. Additional machinery under installation and commissioning which will further add to our manufacturing capabilities include Forging screw press, shearing press, Laser Cutting, Bending, Welding, Shot Blasting, Automatic PT and Powder Coating line. Glimpses of some are below:



Shot Blasting Machine





Pre-Treatment Line



Powder Coating Line



Bending Machine

























Laser Cutting Machine





Forging Press







Continuous Hardening and tempering Furnace

With a strong order pipeline, healthy cash reserves, and strategic asset investments, we are well-positioned to drive future growth. We will continue to focus on additing innovative products, value add processes, expanding market share, optimizing operational efficiencies, and increasing shareholder value through sustainable practices.

We appreciate your continued trust and support as we navigate this journey. For further details, please refer to our website or contact our investor relations team.

By Order of the Board,

Emmforce AutoTech Limited

(Azeez Mehta) Whole-Time Director